

To: Jim Manos[jimanos@hickmanseggs.com]
Cc: Shari Yeatts[syeatts@hickmanseggs.com]
From: Chan, Janice
Sent: Tue 5/17/2016 5:03:12 PM
Subject: RE: Info
RE: Value Added

Hi Jim,

I appreciate you providing information breaking down the amount of shell eggs, liquid eggs, hard cooked eggs, and fertilizer sold in 2015, as well as the dozen of eggs produced in Arlington and Tonopah.

Can you please provide the information which I had inquired about in my email dated 5/11/16. It must have sent right after you sent yours to me.

I'd particularly be interested in copies of 2015 invoices, including the amount of eggs, from where Hickman purchased eggs from in order to add to the end-products that were ultimately sold from the Arlington facility. I state the Arlington facility, because it is my understanding that the eggs purchased from other licensed facilities would not enter the Tonopah facility – they go to the Arlington facility to get further washed and/or processed for sale. I believe the invoices will provide me with an idea of the amount of eggs produced outside of Arlington and Tonopah, and ultimately sold by Hickman.

If you would like to claim that these copies of invoices are confidential business information (CBI), then please state so. If they are claimed as such, then please send them in hard-copy rather than over email. I already sent Shari details on how to send confidential information to me. So please check with Shari if necessary.

Please let me know when you can get these to me by.

Thank you,

Janice

Janice Chan

U.S. EPA - R9

Enforcement Division

Air & TRI Section (ENF-2-1)

415-972-3308

Chan.Janice@epa.gov

From: Jim Manos [mailto:jmanos@hickmanseggs.com]

Sent: Wednesday, May 11, 2016 3:24 PM

To: Chan, Janice <Chan.Janice@epa.gov>

Cc: Shari Yeatts <syeatts@hickmanseggs.com>

Subject: Info

Good afternoon Janice,

Hopefully this helps.

I ran sales reports from 1/1/15 through 12/31/15. We sold 91,660,803 dozen shells eggs out of Arlington. We sold 13,159,849 pounds of liquid. Using a conversion of 9 eggs per pound, that equates to 9,869,886 dozen eggs that went into liquid. Hard cooked was an equivalent of 3,492,056 dozen. That means that 87.3% of our eggs went into cartons and were sold as shell eggs. 9.4% went into liquid and the remaining 3.3% went into hard cooked.

On the fertilizer side, we sold 13,354 tons ac untreated compost and 38,738 tons as pelletized/treated compost.

We produced 80,332,070 dozens at Arlington and 53,505,174 at Tonopah.